Workforce Investment Council June 2, 2021

Bruce BusadaChairman

June 2,2021













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Call to order



CERTIFICATION OF INABILITY TO OPERATE DUE TO LACK OF QUORUM

- On March 11, 2020, in Executive Proclamation 25 JBE 2020, Governor John Bel Edwards declared a state of emergency for Louisiana due to COVID-19. The state of emergency was extended in subsequent Executive Proclamations with the most recent extension in 80 JBE 2021 on April 27, 2021. The state of emergency is a public health one and an in-person meeting of the Workforce Investment Council (WIC) hosted at the Louisiana Workforce Commission would be detrimental to the health, safety, or welfare of the public.
- In accordance with Louisiana Revised Statute 42:17.1, the presiding officer of the Workforce Investment Council, Meridith J. Trahant, hereby certifies that the agenda of the meeting is limited to 1) matters that, if they are delayed, will cause curtailment of vital public services or severe economic dislocation and hardship and 2) matters that are critical to continuation of business of the Louisiana Workforce Commission and are not able to be postponed due to other deadlines that cannot be postponed or delayed.
- As such, in accordance with Louisiana Revised Statute 42: 17.1, the Workforce Investment Council meeting on Wednesday, June 2, 2021 at 9:00 AM will be held by video conference and in a manner that allows for observation and input by members of the public in accordance with the provisions in La. R.S. 42:17.1 (C).

3/2/2021

Public Comments

• This meeting will be available via Zoom and members of the public are encouraged to provide comments to WIC@lwc.la.gov and/or the Zoom chat function.

Agenda

- Call to order
- Roll call
- Comments from the Chairman, Bruce Busada
- Review and approval of previous minutes
- Presentation from Local Workforce Development Boards
- Presentation from Local Workforce Development Boards Sunae Villavaso, Director 12 Orleans Parish
- Presentation from Dr. Kimberly Hunter-Reed (Sub-Cabinet for Education and Workforce
- Presentation from Camille Conaway (Reboot Effort)
- Presentation and Review of Report from IBCC
- Presentation of Occupational Forecast
- Other Business
- Public Comments
- Adjournment

Roll Call



Comments from the Chair



Previous Minutes



Post Office Box 94094 Baton Rouge, LA 70804-9094 | www.laworks.net

(0) 225-342-5899 (F) 225-342-2051 John Bel Edwards, Governor Ava Dejoie, Secretary

Workforce Investment Council

Workforce Investment Council Meeting

March 10, 2021 9:30 AM

This meeting will be available via Zoom and members of the public are encouraged to provide comments to WIC@Iwc.la.gov and/or the Zoom chat function.

Public access through:

https://us02web.zoom.us/webinar/register/WN HE5-dNxuT8CvWJIAbv2A0w

Call to order Call to order - - Chairman Bruce Busada I.

> Meridith Trahan read the Certification of Inability to Operate Due to Lack of Quorum.

Swearing in of new members II.

Jason Cobb

Charles "Chuck" Henderson

Gina Jones

Sandra Thompson-Herman

Ada Womack-Bell

III. Roll call -

WIC Director Kellie Taylor-White Quorum: Yes Time: 9:37

				10-Mar-21
First Name	Last Name	Member	Designee	Designee
Bruce	Busada	Х		
Joseph	Ardoin	Х		
Davil	Arrigo	V		

Presentation from Local Workforce Development Boards

• Sunae Villavaso, Director 12 Orleans Parish



Disaster Dislocated Worker Grant presentation



National Dislocated Worker Grant

In October, 2020, JOB1 launched the Disaster Dislocated Worker Grant (DDWG) program to provide 100 temporary employment opportunities to assist with clean-up and recovery efforts directly related to COVID-19

NATIONAL DISLOCATED WORKER GRANT



DISASTER DISLOCATED WORKER GRANT PARTICIPANT INFO (AS OF 5/19/21)

93
Participants
Enrolled

71
Temporary Jobs Placed

12
Training Participants
Placements



\$900K+ in Temporary Jobs
Obligations

\$40K+ in Training Obligations

PARTICIPANT SERVICES

Supportive Services

Permanent Job Placement Training/W ork Readiness



EMPLOYER CRITERIA

- Non-profit Organization or Government Agency
- Providing COVID-related services
- Approved positions include:
 - Cleaner/Sanitizer Worker
 - Community Health Outreach Worker
 - Health Educator
 - Social Service Assistant
 - Warehouse Worker
 - Food Delivery Driver
 - Laborer
 - Child Care Attendant
 - Vaccination Site Worker

EMPLOYER HIGHLIGHTS

CURRENT EMPLOYER PARTNERS	PENDING EMPLOYER PARTNERS		
Broadmoor Community Church	Department of Code Enforcement		
Cultivating Youth Organization	GNO Caring Collective		
Giving Hope Food Bank	Historic Districts Landmark Commission		
Level Up Campaign	Mayor's Office of Cultural Economy		
New Orleans Mosquito, Termite and Rodent Control Board	New Orleans City Planning Commission		
New Orleans Recreation Development Commission	Ochsner Healthcare Network		
Office of Housing Policy and Community Development	Office of Business and External Services		
Office of Workforce Development	Office of Safety and Permits		
Resilience Force			
Sankofa			
Total Community Action			





QUESTIONS

Here at JOB1 we are interested in helping you **build an all-inclusive workforce** with opportunities for your employees to **thrive and succeed**

Stanley Cosper	AJ "Bobby" Winbush	Stephanie Cox
Recruitment and Placement Specialist (DDWG) 504-658-4587	Business Solutions Consultant (DDWG) 504-658-4571	Special Projects Supervisor (DDWG) 504-658-4526
stanley.cosper@equusworks.com	bobby.winbush@equusworks.com	stephanie.cox@equusworks.com

Presentation from Dr. Kimberly Hunter-Reed

Sub-Cabinet for Education and Workforce

Louisiana's Governor's Workforce & Education Sub-Cabinet

Aligning Louisiana's Workforce & Education Agenda







Louisiana's Governor's Workforce & Education Sub-Cabinet

Aligning Louisiana's Workforce & Education Agenda















The Governor's Vision ...

"...we look to reach our educational attainment goal of 60% of all working age-adults (ages 25-64) in Louisiana holding a postsecondary degree or high-value credential by 2030. To reach this goal, Louisiana is working to build capacity for postsecondary and workforce development needs. In 2018, I created the **Workforce and Education Sub-Cabinet** focused on bringing together a cross-section of agencies committed to talent development in Louisiana. The leadership of the Sub-Cabinet and its Implementation Team comprised of key thought and policy leaders from across the state are developing a road map for success for our adult learners."

The Honorable John Bel Edwards, Governor

State of Louisiana

Source: Letter to the National Governor's Associate, August 7, 2019



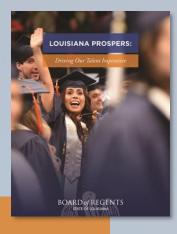
Attainment

GOAL:

60%

Louisiana's working-age population with a

postsecondary credential





Double the Numbers

GOAL: 85,000

Annual Credentials Produced in 2030

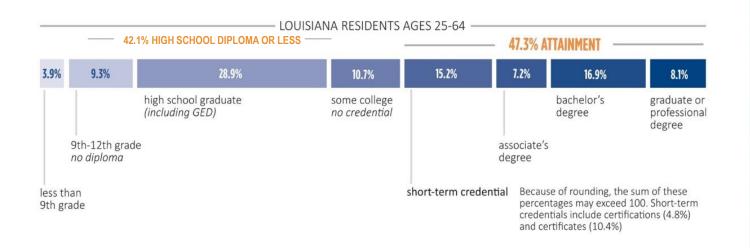


DATA COMPARISONS

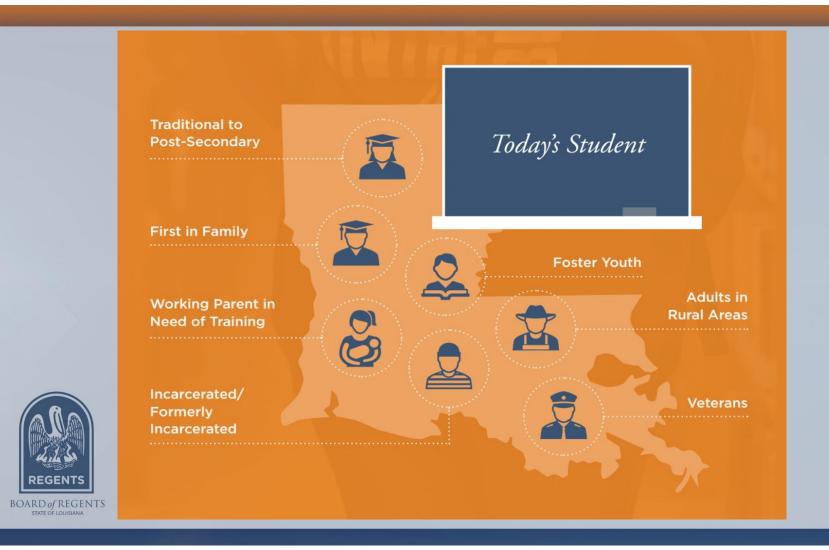
GETTING TO 60%

12.7% attainment increase needed to reach 60% goal

Approximately 53% of Louisiana's population must be positioned to graduate with a postsecondary degree or credential. Our job moving forward is to help them overcome any barrier to success.







Louisiana's Workforce Delivery System

- Louisiana's Workforce Delivery System encompasses the entire spectrum of education from skills training and certification to relevant cutting-edge research, innovation and commercialization to align educational attainment to current and future jobs in areas of highest priority for Louisiana.
- Through the Governor's Sub-Cabinet, Louisiana has developed a strategy that facilitates cross-agency collaboration & strategic alignment and partnership.

This is Louisiana's Secret Sauce: a deliberate effort to work across the state's talent

te barriers to develo egi





The Sub-Cabinet ... Hit the Ground Running

- **November 2018** Governor Convenes the Inaugural Meeting of the Sub-Cabinet, CLASP introduced, LWC frames Workforce Pipeline Conversation
- **December 2018 January 2019** Agency Partners share Overview and Report Outs on Louisiana's Workforce Supply
- January 2019 A Preliminary Report from the Center for Law and Social Policy (CLASP)
 - The goal is to develop a Louisiana-specific state policy agenda that identifies opportunities to better align public benefit and postsecondary policies in order to get students the education and skills needed to enter the workforce.
- February 2019 LWC Presents on Louisiana's Workforce Demand
- March 2019 CLASP Presents Its Policy Agenda Recommendations and Next Steps
 - CLASP developed a Louisiana-specific state policy agenda that identified opportunities to diminish barriers for Louisiana as we focus on leveraging public benefits to increase credentials and employment. CLASP concluded that Louisiana's public benefits, postsecondary education, and training policies were ripe for alignment. Their work culminated in a set of policy recommendations to improve low-income Louisianans' ability to access postsecondary education and training opportunities.
 - To address the Recommendations from CLASP, an Implementation Team and five Working Groups are established
- April November 2019 Sub-Cabinet Spotlights Agencies (Note: August Louisiana Receives NGA Educate for Opportunity Grant)
- November 2019 Sub-Cabinet Begins Discussion on Building Louisiana's Prosperity (Note: Beta Version Complete & Accessible)
- **February December 2020** Sub-Cabinet and NGA Working Groups & RLC Taskforce Meet Remotely (*due to pandemic*)
- January Present 2021 Progress Continues...

Sub-Cabinet Implementation Team Members

Dr. Adren O. Wilson, Chair

Office of the Governor

Chris Broadwater

LCTCS

Rhett Covington

Public Safety and Corrections

Randall Domingue

Louisiana Workforce Commission

Jeanie Donovan

Louisiana Department of Health

Lisa French

Louisiana Department of

Education

Sammy Guillory

Department of Children and

Family Services

Makesha Judson

Department of Children and

Family Services

Terri Ricks

Department of Children and

Family Services

Susie Schowen

Louisiana Economic

Development

Ellyn Toney

Office of Juvenile Justice

Dr. Lisa Vosper

Board of Regents

Kellie Taylor-White

Louisiana Workforce

Commission

Janel Young

Louisiana Housing Corporation

Sub-Cabinet Working Groups

Access Working Group

Chair: Terri Ricks

Members: Sarah Berthelot, Chris Broadwater, Monica Brown, Amy Cable, Sammy

Guillory, Makesha Judson, Willie E. Smith and Dr. Lisa Vosper

· Career Pathways Working Group

Chair: Susie Schowen

Members: Lisa French, Alison Ocmand, Ellyn Toney, Dr. Lisa Vosper and Kellie Taylor-

White

Data Sharing Working Group

Chair: Jeanie Donovan

Members: Celia Alexander, Melanie Gueho, Joel Harrel, Shaya Khorsandi, David

Leingang, Beth Touchet-Morgan, Kim Nesmith, Alison Ocmand, Karthik

Poobalasutramanian and Susie Schowen

Governmental/Private Fund Development Working Group

Chair: Dr. Adren Wilson and Evan Alvarez

Members: TBA

Opportunity Youth and Returning Citizens Working Group

Chair: Beth Touchet-Morgan

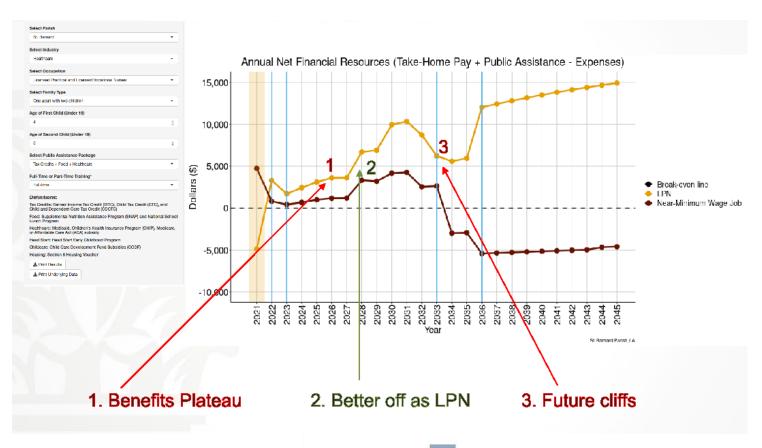
Members: TBA

Sub-Cabinet Goals Accomplished - Access Work Group

- CLASP Recommendation: Utilize Existing State Authority Under the SNAP Rules to Improve the SNAP Rules for Students
 - ✓ SNAP E&T program in full swing and growing in collaboration with federal partner Food and Nutrient Services, LWC, LCTCS, BoR, LDH, and more than twenty other organizations.
 - ✓ DCFS adapted a new verification form to allow LCTCS schools to certify that students are in certain SNAP-allowable programs more easily. DCFS issued an executive bulletin, revised internal policy to clarify that students participating in the SNAP-allowable programs meet one of the exceptions for SNAP eligibility.
- CLASP Recommendation: Create a Benefits Access Pilot on Campus
 - ✓ LCTCS began a pilot on the campus of Delgado Community College in New Orleans.
 - ✓ Other LCTCS Campuses to fully Implement Snap E&T on their Campuses
- CLASP Recommendation: Messaging to Potential Beneficiaries
 - ✓ DCFS provided access to the Unite Louisiana Platform to each Sub-Cabinet Agency Partner. The new NO WRONG DOOR, close-loop referral pilot is underway in the Greater Acadiana Region
 - ✓ DCFS BOR Collaborated and Released a Joint Snap E&T Flyer for Higher Ed Institutions and Students

Sub-Cabinet Goals Accomplished - Career Pathways Work Group

- CLASP Recommendation: Target Funding to Support the Needs of the Future Workforce While in Training
 - ✓ The work group is currently in the process of mapping funding streams to more efficiently create pathways.
 - ✓ The work group will provide their fund braiding update to the Sub-Cabinet after Session.
- CLASP Recommendation: Ensure Coordination Between Benefits Access Initiatives and Career Pathway Programs
 - ✓ The Board of Regents entered an MOU on behalf of the Sub-Cabinet Partners with the Federal Reserve Bank of Atlanta to design a Louisiana-specific CLIFF Tool, through LCTCS training underway.
 - ✓ Unique to the state, the Louisiana-specific CLIFF Tool will incorporate the state's ALICE data.
 - ✓ An understanding of the funding landscape, including benefits programs, can help us to create pathways that maximize access to and utilization of support services for the workforce in Louisiana.





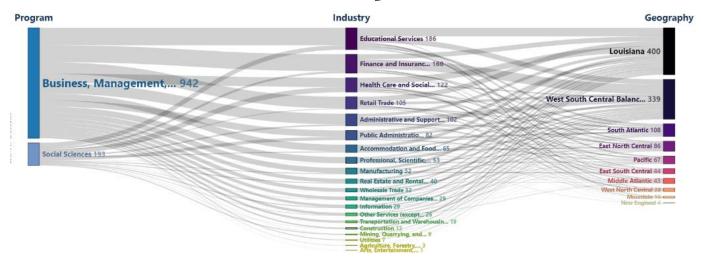
Sub-Cabinet Goals Accomplished - Data Sharing Work Group

CLASP Recommendation: Look at Opportunities to Use Data to Inform this Work Across Agencies

The work group was charged to find and examine any current data-sharing agreements between state agencies and look for ways to expand data-sharing across state agencies.

- ✓ **Data Sharing Win** The BoR, the U. S. Census Bureau and the LWC executed MOUs to participate in the Census Bureau's **Post-Secondary Employment Outcomes (PSEO) Experiment.** PSEO data provide earnings and employment outcomes for college and university graduates by degree level, degree major, and post-secondary institution. These statistics are generated by matching university transcript data with a national database of jobs, using state-of-the-art confidentiality protection mechanisms to protect the underlying data. The U. S. Census Bureau released, nationally, Louisiana's Post-Secondary Employment Outcomes (PSEO) Experiment on April 22nd.
- ✓ **Data Sharing Promise** The BoR, LWC and a host of other supporters have partnered to improve education and workforce alignment. The goal of HB 459 by Rep. Freiberg is to:
 - Securely share data to promote transparency and answer questions about program outcomes; resource allocation; the value of different credentials; gaps between the education and skills of individuals and workforce needs; and equitable access to work-based learning opportunities.

Post-Secondary Outcomes







Tools You Can Use ...



Includes 9 interactive attainment metrics, disaggregated by race/ethnicity, geography, and age range, that can be filtered by system and by institution type to track progress and inform decision making.



Used to measure prosperity across Louisiana with a focus on whether it is being achieved equitably. Higher scores always indicate better outcomes but may not represent actual values.



Includes static information relevant to enrollment demographics, persistence, graduation rates, and more.



The Census Bureau's Postsecondary Employment Outcomes (PSEO) Explorer Tool combines labor market and higher education data to measure the impact of graduation displaying earnings and employment outcomes for multiple states.

www.laregents.edu/data-publications/









Questions & Answers







DEPARTMENT OF HEALTH









Presentation from Camille Conaway

Reboot Effort



LOUISIANA'S COMMUNITY AND TECHNICAL COLLEGES



REB COT
YOUR CAREER

REDUCED TUITION

NO APPLICATION FEES

SHORT TERM TRAINING

WHAT IS REBOOT?



\$10 million from the Governor's Emergency Education Relief Fund through the CARES Act is funding the Reboot program for FY21.

The purpose is to train 5,000 unemployed Louisianans for jobs available in the short and medium term in their region.

LCTCS is administering the program for all 12 community colleges, Southern University-Shreveport, and LSU-Eunice



Defined in-demand jobs by region

July 2020

Determined training and credentials aligned to in-demand jobs, available at each college

August 2020

Publicly launched and marketed the program, began training

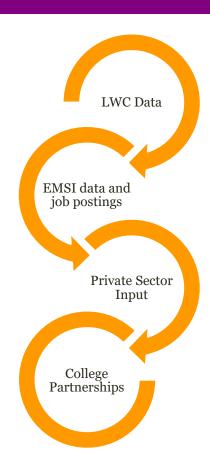
September 2020

Continuously evaluate training compared to demand to make adjustments in credential offerings

Ongoing

WHAT JOBS ARE IN DEMAND?

- No minimum education requirements / credential can be attained in 12 weeks or less
- Job growth is predicted in the regional economy in the short <u>and</u> longer term
- Job is on a high-wage career **pathway**: Credentials of value / "On ramp" credentials
- Training for jobs in sectors of the economy in significant recession are *excluded*



1

3

HEALTHCARE

Diagnostic medical sonographer

EMT and paramedics

Health educators (Region 1)

Medical assistant

Medical records and health information IT

Nursing assistant

Patient care assistant

Pharmacy tech

Phlebotomists

Practical Nurse*

Radiologic technologist*

Registered nurse* (non-LCTCS)

Respiratory therapist*

Surgical technologist*

INFORMATIO N TECHNOLOGY

Computer network support specialists

Computer user support specialists

Information security analysts

Web developer

2

TRANSPORTATI ON & LOGISTICS

Aircraft mechanics and service technicians

Automotive body and related repairers

Automotive service technicians and mechanics

Bus and truck mechanics and diesel engine specialists

Captains, mates, and pilots of water vessels

Crane and tower operators

Drivers / Sales workers

First-line supervisors of mechanics, installers, and repairers

Heavy and tractor-trailer truck drivers

Light truck or delivery service drivers

Sailors and marine oilers

Industrial truck and tractor operators

Light truck or delivery service drivers

Marine service technician (Region 1 and 2)

Mobile heavy equipment mechanics

Riggers

Sailors and marine oilers (Region 1-5)

4

MANUFACTURING

Coating, painting and spraying machine setters, operators, and tenders (Region 2 /

Computer-controlled machine tool operators Region 1 / 3 / 4)

Electric motor, power tool, and related repairers (Region 1 / 2 / 4 / 5)

Electrical and electronics repairers, commercial and industrial equipment

First-line supervisors of production and operating workers

Helpers – Installation, maintenance, and repair workers

Helpers – production workers

Industrial Engineering Technicians (Region 5)

Industrial machinery mechanics

Inspectors, testers, sorters, samplers, and weighers

Machinists

Maintenance workers, machinery

Millwrights

Structural metal fabricators and fitters

Region 1 / 3 / 4)

Welders, cutters, solderers, and brazers

5

CONSTRUCTION

Carpenters

Construction laborers

Electricians

First-line supervisor of construction trades and extraction workers

Heating, air conditioning, and refrigeration mechanics and installers

Helpers – electrical

Helpers – pipelayers, plumbers, pipefitters, and steamfitters

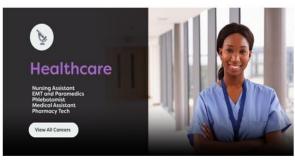
Maintenance and repair workers, general

Operating engineers and other construction equipment operators

Painters, construction and maintenance

Plumbers, pipefitters, and steamfitters Structural iron and steel workers

WHAT CREDENTIALS ARE OFFERED?



[Text] CERTIFIED NURSING ASSISTANT

BPCC / BRCC / CLTCC / DELTA / FLETCHER / NORTHSHORE / NUNEZ / NORTHWEST / RPCC / SLCC / SUSLA

ext] EMERGENCY MEDICAL TECHNICIAN

□ CLTCC / NUNEZ / SLCC / SUSLA

[Text] CERTIFIED CLINICAL MEDICAL ASSISTANT

BRCC / DELGADO / DELTA / FLETCHER / LSUE / RPCC / SOWELA / SUSLA

2

Text COMMMERCIAL DRIVERS LICENSE

CLTCC / FLETCHER / NUNEZ / NORTHWEST / RPCC / SLCC / SOWELA

[Text] FORKLIFT OPERATOR CERTIFICATION

BPCC / CLTCC / DELGADO / DELTA / FLETCHER /
NORTHSHORE / NUNEZ / NORTHWEST / SOWELA

Text NCCCO RIGGER LEVELS 1 AND 2

CLTCC / NUNEZ / RPCC





[Text] COMPTIA NETWORK+

BPCC / BRCC / DELTA / LSUE / NUNEZ / SUSLA

[Text] AWS CLOUD

CLTCC / DELGADO / NORTHSHORE / NUNEZ

CISSP CERTIFIED INFORMATION SYSTEMS
SECURITY PROFESSIONAL

BRCC / LSUE / NUNEZ / SUSLA

3

WHAT CREDENTIALS ARE OFFERED?

4

[Text]



[Text] NCCER MILLWRIGHT LEVELS 1 AND 2

 $\ensuremath{\mathbb{D}}$ BRCC / DELGADO / DELTA / FLETCHER / RPCC / SOWELA

[Text] NCCER INSTRUMENTATION LEVELS 1 AND 2

BRCC / DELTA / FLETCHER / NUNEZ / SOWELA

[Text] AWS WELDING CERTIFICATIONS (VARIOUS)

BRCC / CLTCC / DELTA / FLETCHER / NUNEZ

BAIS INDUSTRIAL SCAFFOLDING CERTIFICATION

■ NORTHSHORE / RPCC / SLCC

Text NCCER ELECTRICAL LEVELS 1 AND 2

BRCC / FLETCHER / NUNEZ / NORTHWEST / SOWELA

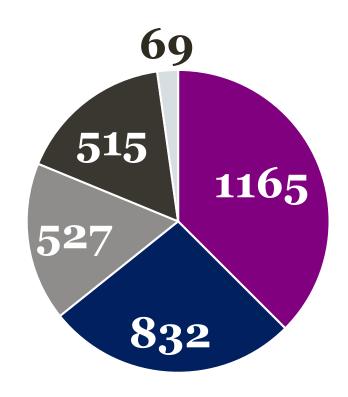
[Text] HVAC EXCELLENCE CERTIFICATION

BRCC / DELTA / FLETCHER / LSUE / NORTHSHORE / SUSLA



5

WHAT PROGRESS HAS BEEN MADE TO DATE?

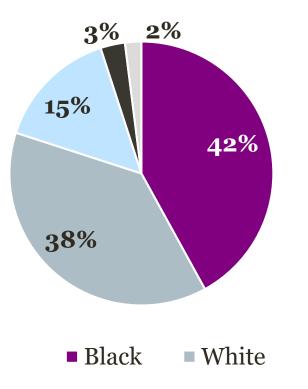


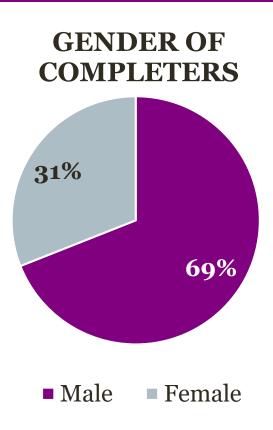
AS OF 3/31/21 3,200+ CREDENTIAL S EARNED

- Transportation
- Healthcare

WHO HAS BENEFITTED SO FAR?

RACE OF COMPLETERS





WHO HAS BENEFITTED SO FAR?



-- Danisha W. (Delta: nursing assistant)

Starting out in the program having three kids I didn't think it was possible to finish or to get my work done on time but God showed for me!!! Throughout clinical I would get compliments on how good of a student I was and how I would make an great aid.

I actually start working for one of the nursing homes rite after my completion of the CNA program. Landmark is a facility that cares for their residents and employees...

I plan on furthering my career as an Nurse. Definitely will go back to Delta. LDCC is a great place to start your nursing career. LDCC treats and make you feel like you're somebody and want to become more In life!! BIG shoutout to God and Mr. Antonio he has such a great spirit and an awesome instructor.

I drove from Grambling, La to Monroe, La to class each day... I clicked on my Facebook app and saw that the Monroe campus had open enrollment for the CNA program. Filled the short application out online through the LDCC website the next business day Mr. Antonio gave me a call. He gave me the information of everything I needed to complete the process of my application. I did as I was told. I was blessed to meet such great people from LDCC and Landmark Nursing!

WHO HAS BENEFITTED SO FAR?



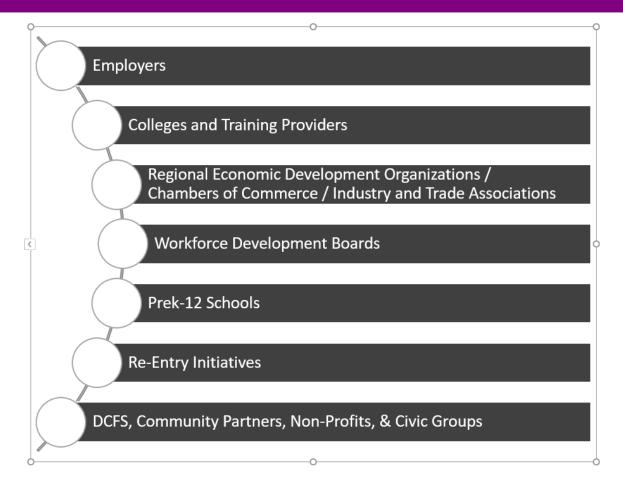
-- Joseph C. (SOWELA: forklift operator)

"I would not be here without Reboot Louisiana. It definitely helped me get to where I am today. My employer is great to work with and offers great benefits. I appreciate the training, and I'm very grateful," said Joseph.

The forklift certification enabled him to start a new job in less than one month. Joseph now works for Louisiana Millworks in the Masonite division as a forklift operator.

"I like that this work includes more responsibility, as you are actually part of the infrastructure of the company, not just helping out. Today, the SOWELA training means a lot more than what I expected. It was a wonderful opportunity," said Joseph.

A WORKFORCE ECOSYSTEM IS NECESSARY TO SUCCEED



GOALS FOR OUR PARTNERSHIP WITH WDBS



Share information on job markets, employer needs, and aligned training and credentials.

Braid funding for eligible students to fill tuition gaps and provide supportive services. Raise awareness among the unemployed of the Reboot opportunity.

Increase class sizes to accommodate both Reboot and WIOA funded students. LCTCS

Connect graduates to employers.

Collaborate to focus on career pathways and credentials of value

WE ARE LAYING A FOUNDATION FOR THE FUTURE

Intentional efforts to build stronger partnerships across the ecosystem

Common workforce training courses and prices

Maintaining focus and integrity on credentials of value

Better data collection and information sharing

Integration of academic and workforce teams within the colleges

Improved connectivity to jobs: EMSI, SkillUp, Handshake, more



Q4 training → completion of 5,000 credentials

June 2021

Initiate Reboot 2.0

July 2021

Launch
NEW!
Adult Promise
Program

July 2022

DISCUSSION & CLOSING

FOR MORE INFORMATION:

Camille Conaway

Vice President for Policy & Industry Partnerships

camilleconaway@lctcs.edu (225) 620-5711

IBCC Actions for Review and Approval



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John Bel Edwards, Governor Ava Cates, Secretary

Workforce Investment Council

Industry-Based Certification Applicant For Inclusion on the Louisiana State IBC Focus List

Submitting Organization: St. Tammany Parish Public Schools

IBC Title: Amazon Web Services (AWS) Foundational and Amazon Web Services (AWS) Associate

The term "cloud computing" refers to the on-demand delivery of IT resources via the Internet with pay-as-you-go pricing. The global public cloud computing market is set to exceed \$330 billion in 2020. (Gartner) Cloud computing has been a top LinkedIn skill for the past five years, with 90% of companies on the cloud. (451 Research) The global public cloud computing market has consistently grown 15% YoY and is projected to continue to do so through 2022. (Gartner) AWS is the world's most comprehensive and broadly adopted cloud platform. AWS Certification helps learners build credibility and confidence by validating their cloud expertise with an industry-recognized credential and organizations identify skilled professionals to lead cloud initiatives using AWS. Current AWS customers in our region include Capital One, Entergy, Lucid, Geocent, Globalstar, LSU HSC, Ochsner Health, Pan American Life Insurance Group, Textron, HCA Holdings (Tulane Medical Center), Humana, Intralox (Laitram), Smuckers (Folgers), and Levelset.

Occupations with 4 and 5 Star Jobs ratings associated with IBC:

Occupation	Star Jobs Rating	Anticipated Annual Statewide Demand	Wage Range
Computer User Support Specialists	Five Stars	Annual Total Openings: 380	\$27,819 - \$65,224
Computer Network Support Specialist	Five Stars	Annual Total Openings: 160	\$34,995 - \$84,742
Network and Computer Systems Administration	Five Stars	Annual Total Openings: 290	\$42,237 - \$102,830
Computer Systems Analyst	Five Stars	Annual Total Openings: 180	\$42,514 - \$103,621
Database Administrator	Five Stars	Annual Total Openings: 40	\$50,324 - \$147,583



Baton Rouge, LA 70804-9094 www.laworks.net

(F) 225-342-2051

John Bel Edwards, Governor Ava Cates, Secretary

Workforce Investment Council

Industry-Based Certification Applicant

For Inclusion on the Louisiana State IBC Focus List

Submitting Organization NRF Foundation

IBC Title: Business of Retail: Operations & Profit

Retail is the largest private-sector employee in the country. Three career paths in Louisiana retail - store-based, warehouse-based and call center based - provide ample employment and growth opportunities. Retailers and small businesses are the backbone of communities, especially in rural areas. Despite some retailers seeing losses as Consumers pull back on discretionary items due to COVID, other retailers are benefitting from stable revenues as they keep up with the demand for everyday goods and services. We anticipate spending and stability will return once a vaccine is developed. We are already starting to see this. Overall, retail sales during May were up 17.7 percent and up another 7.5% this June. The demand for a qualified workforce is growing - particularly with expansion of technology enhancements and Omni-channel offerings. In Louisiana, 705.9K jobs are supported by retail; there are 62.4K retail establishments; there is a total \$47.5B total GDP impact (source: https://nrf.com/retailsimpact/louisiana). The Business of Retail: Operations & Profit highlights the retail ecosystem, defines the profit model and gives learners an overview of how to run a business. The credential prepares students for jobs in retail and beyond – and gives budding entrepreneurs a great foundation.

Occupations with 4 and 5 Star Jobs ratings associated with IBC:

Occupation	Star Jobs Rating	Anticipated Annual Statewide Demand	Wage Range
First-line supervisors of retail sales	5	Current jobs listed - 916	\$23,327-\$52,457 annually
General & Operations Managers	5	Current jobs listed - 805	\$11.22/hour-\$25.22/hour
Sales Managers	5	Current jobs listed - 153	\$25.20/hour - \$90.00+/hour
Food Service Managers	5	Current jobs listed - 240	\$17.35/hour-\$38.66/hour
Advertising Sales Agents	4	Current jobs listed - 30	\$10.11/hour-\$36.72/hour



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John Bel Edwards, Governor Ava Cates, Secretary

Workforce Investment Council

Industry-Based Certification Council Additional Motions

Submitting Organization: Louisiana Department of Education

- I. Presentation and Review of LDOE requests: Jessica Vallelungo
 - IBCC unanimously moves to change the name of credential
 a. Adobe Certified Associate to Certified Professional
 - 2. IBCC unanimously moves to add certifications to Certifying Agency Automotive Service Excellence (ASE)





Color Key: Add



Workforce Investment Council

Louisiana Industry-Based Certification (IBC) State Focus List DRAFT				
Adobe	Certified Associate Professional	Basic		
	Adobe Certified Professional in Visual Design, Video Design, OR Web Design	Advanced		
	Certified Expert	Advanced		
American Design Design Association (ADDA)	Architectural Apprentice Drafter	Basic		
American Design Drafting Association (ADDA)	Mechanical Apprentice Drafter	Basic		
American Hotel & Lodging Association – Educational Institute	Certified Hospitality and Tourism Management Professional (CHTMP) <u>AND</u> Certified Guest Service Professional	Basic (both are required)		
American Welding Society (AWS)		Basic (ABC – Pelican Level 1)		
	AWS Structural Welding (or modified version accepted by regional employers)	Advanced (ABC – Pelican Level 2)		
American Production and Inventory Control Society (APICS)	Certified in Logistics, Transportation and Distribution	Basic		
	Autodesk Certified User AutoCAD	Basic		
Autodesk	Auto desk Certified User Inventor	Advanced		
	Autodesk Certified User Revit	Advanced		
	Entry Level Automobile			
	Automotive Service Technology	Basic		
	Automotive Transmission and Transaxle	Basic		
	Brakes	Basic		
Automotive Service Excellence (ASE) (3+ modules =	Electrical/Electronic Systems	Basic		
Advanced)	Engine Performance	Basic		
Advanced	Engine Repair	Basic		
	Heat and Air Conditioning	Basic		
	Maintenance and Light Repair	Basic		
	Manual Drivetrain and Axles	Basic		
	Steering and Suspension	Basic		

	EntryLevelMedium/HeavyTruck		
	Entry Level Collision Repair and Refinish: Mechanical and Electrical	<mark>Basic</mark>	
	Entry Level Collision Repair and Refinish: Non-structural Analysis and Damage	<mark>Basic</mark>	
	Repair Repair		
	Entry Level Collision Repair and Refinish: Painting and Refinishing	Basic Basic	
	Entry Level Collision Repair and Refinish: Structural Analysis and Damage Repair		
	Entry Level Medium/Heavy Truck		
	Entry Level Medium/Heavy Truck: Brakes	Basic	
	Entry Level Medium/Heavy Truck: Diesel Engines	Basic	
	Entry Level Medium/Heavy Truck: Electrical/Electronic Systems	Basic	
	Entry Level Medium/Heavy Truck: Suspension & Steering	Basic	
	Entry Level Medium/Heavy Truck: Inspection Maintenance & Minor Repair	Basic	
	Media Composer	Basic	
AVID	Media Composer Certified Professional	Advanced	
	ProTools User	Advanced	
	- aaaaaaaaa,		
Certifying Agency	Certification	Jump Start Level	
Baton Rouge Area Chamber (BRAC)	Statewide Micro-Enterprise Credential	Basic	
	Level 1	Basic	
Carpenter International Training Fund	Level 2	Advanced	
	Level 3	Advanced	
	Smart Home Professional	Basic	
C-Tech Associates	Network Cabling Specialist	Basic	
	Broadband Professional	Advanced	
	CIW Web Foundations Associate	Advanced	
	CIW Internet Business Associate	Basic	
	CIW Site Development Associate	Basic	
	CIW Network Technology Associate	Basic	
	CIW Web Design Professional	Advanced	
	CIW Web Design Specialist	Basic	
Certified Internet Web Professional (CIW)	CIW E-Commerce Specialist	Basic	
certified interfiet web Professional (ciw)	CIW Web Development Professional	Advanced	
	CIW JavaScript Specialist	Basic	
	CIW Database Design Specialist	Basic	
	CIW Perl Specialist	Basic	
	CIW Web Security Professional	Advanced	
	CIW Web Security Associate	Basic	
	CIW Web Security Specialist	Basic	
Certiport,Inc.	App Development with Swift Level 1	Basic	
CompTIA	A+ Certification	Advanced	
	IT Fundamentals	Basic	

Questions & Answers

- Please put any public comments in the chat now
- We will be moving on to the vote of the members momentarily.

Presentation of Occupational Forecast

Questions & Answers

- Please put any public comments in the chat now
- We will be moving on to the vote of the members momentarily.

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Other Business

Public Comments

Adjournment

Video

https://www.youtube.com/channel/UCI_qUVSHoUsh6iH2iJN_5Jbw/videos